September 7, 2005

Re: Request for Proposal for Firm System Supply City Gate Delivery off Texas Eastern Transmission & 10-Day Firm Peaking Service

Dear Supplier:

Atmos Energy Services is requesting proposals for **FIRM** City Gate delivery off **Texas Eastern Transmission** (TETCO) for Atmos Energy Corporation's Harrisburg, IL area. Receipt/Delivery points will be TETCO ID #70039 for Harrisburg and TETCO ID #71401 for Galatia at which points title will be transferred to Atmos.

System Supply City Gate

The successful bidder is required to deliver up to 4,700 Dth/day (MDQ) Firm City Gate supply during the term of the agreement. The proposed term of this agreement should be submitted for one year, November 1, 2005 through October 31, 2006. Atmos will provide the successful bidder the first of month (FOM) daily quantities prior to the beginning of each month during the term of the agreement. Quantities requested after the first of month (the difference between the FOM quantities up to the MDQ will be swing quantities.) Replacement costs and payment of any penalties incurred as a result of non-performance on the part of the Supplier will be paid by the Supplier.

Peaking Service

In addition to the above, Atmos is requesting a 10-day firm city gate peaking service for the same area. This will be for the winter months November 2005 through March 2006 for 2,900 dth/day.

Proposals should be index-based using "<u>Inside F.E.R.C.</u>," First of the Month for FOM quantities based on Texas Eastern Transmission, East Texas Zone. Swing quantities should be based on Gas Daily Daily Index for swing quantities, Texas Eastern Transmission, East Louisiana Zone.

The pricing provision on the requested proposals should contain a two-part rate, demand and commodity (index based).

Supplier will invoice Atmos the month following receipt of gas supplies. Payment will be made to Supplier the later of the 25th of the month or 10 days after receipt of invoice.

All bidders are subject to proof of performance experience, creditworthiness and financial strength commensurate with this type and term of arrangement. Non-performance remedies as well as other terms and conditions will be negotiated and included in the agreement between the parties.

For additional information necessary for your response and not contained in this RFP, you are required to submit the request via e-mail to deborah.sparkman@atmosenergy.com. At Atmos' sole discretion, any reasonable request will be responded to and provided to all parties receiving this RFP. The party requesting the additional information will not be identified.

Proposals must be received via U.S. Mail, courier service or hand delivered on or before September 26, 2005 at 4:00 p.m. CST. No other method will be accepted. No proposal will be opened prior to the stated deadline. The proposals received after the stated deadline will be returned unopened. The Proposer shall be prepared to leave the proposal open for a seven (7) day evaluation period after the submittal deadline in order to analyze and reach a final decision. Any proposal clarification requested by Atmos and the response by the Proposer shall be in writing. During the RFP process, Atmos will not entertain any individual meetings with Proposers relating to this RFP until such time that the RFP has been awarded. Atmos reserves the right to reject any or all proposals and to re-solicit for proposals in the event that all proposals are rejected. Any proposal may be modified prior to the submittal deadline by written request of the Proposer.

Proposals should be returned in the enclosed envelope marked "Proposal for Natural Gas Service (TETCO - Illinois)" and mailed to:

Deborah Sparkman Gas Supply Specialist Atmos Energy Service, LLC 377 Riverside Drive, Suite 201 Franklin, TN 37064

Attached with this RFP is a list of exceptions to a NAESB contract. As part of your proposal, please review and include any objections to the listed exceptions. Also, please provide any exceptions your company has to the industry standard NAESB contract. If your company will not accept a NAESB contract under the terms described in this RFP, please provide a statement outlining your objections to the NAESB contract and a copy of your company's contract for review. In the event that your proposal is the successful bid, the appropriate exhibit or confirmation will be required as part of the contracting process to be executed by both parties.

If your Company will not be submitting a response to this RFP at this time and the Company wants to remain on the Atmos bid list, please inform Atmos in writing or via e-mail. Otherwise, the Company will be removed from the Atmos bid list for receipt of future Requests for Proposals.

Sincerely,

Deborah Sparkman Gas Supply Specialist Atmos Energy Services

Attachments

cc:

Pat Childers

Mark Martin

Trade #: 174171 Begin Date: 11/01/2005 End Date: 12/01/2005	SELLER Atmos Energy Marketing, LLC 11251 Northwest Freeway, Suite 400 Houston, TX 77092	BUYER Atmos Energy - Mid-States Division P.O. Box 650205 Dallas, TX 75265					
Trade Date: 10/20/2005 Trade Type: SELL Service Level:	Trader: Marc Tronzo Phone: (713) 688-7771 Fax: (713) 688-1625	Trader: Deborah Sparkman Phone: Fax:					
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This sale is subject to the terms of the existing contract between SELLER and BUYER dated March 31, 2003. This sale is subject to the terms and conditions set forth on the attached Exhibit "A".							
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Trade Date: 10/20 Trade Type: SELI Service Level:	0/2005 L	Trader: Marc Tronzo Trader: Phone: (713) 688-7771 Phone: Fax: (713) 688-1625 Fax:			Phone:	Deborah Sparkman		
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This document reflects the complete oral agreement of the parties as to the subject matter hereof and such agreement is binding on the parties once the gas is dispatched and begins flowing. The terms of this transaction confirmation are binding unless disputed in writing within 2 business days of receipt unless otherwise specified in the base contract. In the absence of a fully executed contract, this confirmation represents an agreement between merchants in accordance with Article 2-104 of the U.C.C. and is subject to the U.C.C. and default terms of the NAESB Standard 6.3.1 Contract dated April 19, 2002, under Texas Law.								
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Trade #: 174182 Begin Date: 01/01/2006 End Date: 02/01/2006		y Marketing, LLC west Freeway, Suite 400 77092	BUYER Atmos Energy - Mid-States Division P.O. Box 650205 Dallas, TX 75265					
Trade Date: 10/20/2005 Trade Type: SELL Service Level:	Trader: Marc Tronzo Phone: (713) 688-7771 Fax: (713) 688-1625		Trader: Deborah Sparkman Phone: Fax: U5.790.933					
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I acknowledge that SELLER	Signature:	West Soll	Date: 10/28/2005					
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Trade #: 174184 Begin Date: 02/01/2006 End Date: 03/01/2006	SELLER Atmos Energy Marketing, LLC 11251 Northwest Freeway, Suite 4 Houston, TX 77092	BUYER Atmos Energy - Mid-States Division P.O. Box 650205 Dallas, TX 75265						
Trade Date: 10/20/2005 Trade Type: SELL Service Level:	Trader: Marc Tronzo Phone: (713) 688-7771 Fax: (713) 688-1625	Trader: Deborah Sparkman Phone: Fax:						
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Trade Date: Trade Type: Service Level:	10/20/2005 SELL	Phone:	Trader: Marc Tronzo Phone: (713) 688-7771 Fax: (713) 688-1625		Trader: Deborah Sparkman Phone: Fax:			
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Trade #: 174188 Begin Date: 05/01/2 End Date: 06/01/2	2006	SELLER Atmos Energy Marketing, LLC 11251 Northwest Freeway, Suite 400 Houston, TX 77092			BUYER Atmos Energy - Mid-States Division P.O. Box 650205 Dallas, TX 75265			
Trade Date: 10/20/2 Trade Type: SELL Service Level:	2005	Trader: Marc Tronzo Phone: (713) 688-7771 Fax: (713) 688-1625			Trader: Deborah Sparkman Phone: Fax:			
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1 05/01/2006 06/01/2006 2 Overage Volume Fuel Pass-through Receipt Volume 5.52% This document reflects the complete oral agreement of the parties as to the subject matter hereof and such agreement is binding on the parties once the gas is dispatched and begins flowing. The terms of this transaction confirmation are binding unless disputed in writing within 2 business days of receipt unless otherwise specified in the base contract. In the absence of a fully executed contract, this confirmation represents an agreement between merchants in accordance with Article 2-104 of the U.C.C. and default terms of the NAESB Standard 6.3.1 Contract dated April 19, 2002, under Texas Law.								
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Trade #: 17419 Begin Date: 07/01/ End Date: 08/01/ Trade Date: 10/20/ Trade Type: SELL Service Level:	2006 2006 2005	SELLER Atmos Energy Marketing, LLC 11251 Northwest Freeway, Suite 400 Houston, TX 77092 Trader: Marc Tronzo Phone: (713) 688-7771 Fax: (713) 688-1625			Atmos Ener P.O. Box 65 Dallas, TX Trader: De Phone: Fax:	50205 75265		ision	
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1 •	91 /2006 /2006		y Marketing, LLC west Freeway, Suite 40 77092	P.O. Box	nergy - Mid-States Division k 650205 X 75265			
Trade Date: 10/20 Trade Type: SELI Service Level:)/2005 -	Trader: Marc Tronzo Phone: (713) 688-7771 Fax: (713) 688-1625		Trader: Phone: Fax:				
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Begin Date: 0 End Date: 1	74192 9/01/2006 0/01/2006	11251 No	ergy Marketing, LLC orthwest Freeway, Suite 400 TX 77092	BUYER Atmos Energy - Mid-States Division P.O. Box 650205 Dallas, TX 75265				
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I acknowledge that	SELLER	Signature:	MMD AND	Date: 10/28/2005				
this represents the agreement reached	1	f	ce President					
between Buyer and Seller.	BUYER	Signature: Muh	4. Martin	Date: 10/31/05				
		THE DIMET TO	X, REGINAL GAS	SUPPLY OPERATIONS				
				DAS				

Trade #: 174193 Begin Date: 10/01/20 End Date: 11/01/20	006 11251 North	ly Marketing, LLC west Freeway, Suite 400 (77092	BUYER Atmos Energy - Mid-States Division P.O. Box 650205 Dallas, TX 75265						
Trade Date: 10/20/20 Trade Type: SELL Service Level:	Phone: (713			rkman					
		VOLUMES		inin and an antinon 					
Beg Flow End Date (9am) Date (10/01/2006 11/0) 10/01/2006 11/0	(9am) Pipeline 1/2006 TETCO	Del or Rec Point AEMS/Galatia AEMS/Harrisburg	Volume Rate Server (MMBtu) Lever 31,000/Month 35,030/Month						
And the second s		PRICES							
Price Beg Price End Code Date Date Date 1 10/01/2006 11/01 1 10/01/2006 11/01 1 10/01/2006 11/01 1 10/01/2006 1 1/01 1 10/01/2006 1 1/01	Tier (MMBtu) 1/2006 1 2,130/Day		Add-on Price 0.55000 0.00000	Price Date of Factor Repricing					
Fee Beg Fee End Code Date Date 1 10/01/2006 11/0 1 10/01/2006 11/0	Tier (MMBtu) 2,130/Day	Fee Name Fuel Pass-through Fuel Pass-through	Fee Method Receipt Volume Receipt Volume	Amount Fuel % 5.52% 5.52%					
This document reflects the complete oral agreement of the parties as to the subject matter hereof and such agreement is binding on the parties once the gas is dispatched and begins flowing. The terms of this transaction confirmation are binding unless disputed in writing within 2 business days of receipt unless otherwise specified in the base contract. In the absence of a fully executed contract, this confirmation represents an agreement between merchants in accordance with Article 2-104 of the U.C.C. and default terms of the NAESB Standard 6.3.1 Contract dated April 19, 2002, under Texas Law.									
This sale is subject to the terms of the existing contract between SELLER and BUYER dated March 31, 2003. This sale is subject to the terms and conditions set forth on the attached Exhibit "A".									
I acknowledge that this represents the	SELLER Signature: Title: Senior Vice	May Imp	Date: 10/2	8/2005					
agreement reached between Buyer and Seller.			Date: /s /	3/00					
ه کټاويودن	BUYER Title: DIKECTON	Mati	SUPPLY OPERATION	71,03					

365



September 20, 2005

Mr. Mark Martin Atmos Energy Services 377 Riverside Drive, Suite 201 Franklin, TN 37064

Dear Mr. Martin:

Pursuant to Atmos Energy Corporation's – Harrisburg Area ("Atmos") request for proposals for Base Load City Gate Supply and Winter City Gate Peaking Gas Supply requirements on TETCO effective November 1, 2005 for a one year term, Atmos Energy Marketing, LLC ("AEM") is pleased to propose the following Gas Sales Agreement:

Monthly Base Load and Swing Quantity up to 4,700 dth/day

AEC shall pay to AEM a Demand Charge of \$19,066 per month during the term of the Agreement.

AEC shall pay IFGMR, ETX index plus 55 cents plus TETCO fuel, usage, ACA, and GRI charges from ETX to Harrisburg and Galatia areas.

AEC shall pay the Gas Daily, Daily Midpoint price for TETCO ELA plus TETCO fuel, usage, ACA, and GRI charges from ELA to Harrisburg and Galatia areas.

Peaking Quantity up to 2,900 dth/day

AEC shall pay to AEM a Demand Charge of \$28,234 per month for November 2005 through March 2006 during the term of the Agreement

AEC shall pay the Gas Daily, Daily Midpoint price for TETCO ELA plus TETCO fuel, usage, ACA, and GRI charges from ELA to Harrisburg and Galatia areas

Contract

AEM accepts the NAESB and the list of exceptions to a NAESB contract as provided in the RFP and has no further exceptions to those provided.

Please call me at your earliest convenience if you have questions or need clarification on any of the bid parameters.

Sincerely,

Sr. Vice President

Rob Ellis

381 Riverside Drive, Suite 120 Franklin, TN 37064

Phone: (615) 595-2878 Fax: (615) 794-0947

CenterPoint Energy Services, Inc.
Blake Bastien
470 N. Kirkwood Road, Suite 200
St. Louis, MO 63122-3912
(314) 991-7493
(314) 991-7501 Fax
Blake.bastien@centerpointenergy.com

ONEOK Gas Marketing Co. Chris Sneddon 100 W Fifth St., Ste. 1600 Tulsa, OK 74102 (918) 591-5177 (918) 585-9254 csnedden@oneok.com

Occidental Energy Marketing Scott Wells 5 Greenway Plaza, #2400 Houston, TX 77046 (713) 215-7737 (713) 215-7486 fax Scott wells@oxy.com Duke Energy Trading & Marketing, LLC David A. Weathers 5400 Westheimer Ct. Houston, TX 77056 (713) 989-1831 (713) 703-1329 cell daweathers@duke-energy.com

Anadarko Energy Services
John Ripple
1200 Timberloch Place
The Woodlands, TX 77380-1046
(832) 636-7153
(832) 636-7147 fax
John_ripple@anadarko.com

Atmos Energy Marketing, L.L.C. Mark Johnson 11251 Northwest Freeway Suite 400 Houston, TX 77092 (713) 688-7771 ext 143 (713) 688-6668 fax Mark.johnson@atmosenergy.com

Tenaska Marketing Ventures Troy Davis 11718 Nicholas Street Omaha, NE 68154 (402) 758-6168 (402) 758-6200 fax tdavis@tmvgas.com

Conoco-Phillips Bob Culler (IL) 3333 Warrenville Road, Suite 200 Lisle, IL 60532 (630) 799-8141 (630) 799-8101 robert.p.culler@conocophillips.com Recommendations for Atmos Energy Corporation November 1, 2005 – October 31, 2006 Gas Supply Requirements on TETCO – Harrisburg Submitted for Review September 30, 2005

Atmos Energy Services (AES) issued a Request for Proposal (RFP) to solicit proposals for firm system supply city gate delivery and a 10-day firm peaking service on Texas Eastern Transmission (TETCO) for the Harrisburg, Illinois area.

RFP's were issued to eight (8) potential suppliers. AES received proposals from one (1) supplier and two (2) suppliers declined to submit a proposal, but requested to remain on the Bid List. The one bid received was from the following:

Atmos Energy Marketing (AEM)

The bid received from AEM was priced for a one year term. The demand charge on base load requirements was lower (\$19,066 vs \$33,670) due to the structuring of the proposal. Along with the demand charges on the 10-day peaking service, \$28,234 per month for the winter season, we are under \$34,078 from our total demand costs last year. We were given two (2) options for base load pricing; IFGMR, TETCO ETX index plus \$0.55 or Gas Daily, Daily Midpoint, TETCO ELA flat.

Based on our comparison of the costs of both indexes, it would be more cost effective to choose FOM pricing over Gas Daily. It is recommended that Atmos accept Atmos Energy Marketing's request for the gas supply requirements on TETCO for Harrisburg.

Submitted By:

Gas Supply Specialist

Atmos Energy Services - Mid-States Division

Approved By:

Regional Director of Gas Supply Operations

Atmos Energy Services - East Region

Approved By:

VP of Rates & Regulatory Affairs

Mid-States Division

Sparkman, Deborah

From:

Sparkman, Deborah

Sent:

Tuesday, October 04, 2005 3:34 PM

To:

Ellis, Rob

Cc:

Martin, Mark A

Subject:

TETCO Harrisburg/Galatia RFP

Importance: High

Rob.

This is to confirm our conversation today that AEM has been awarded the TETCO Harrisburg/Galatia contract for a one year term; November 1, 2005 through October 31, 2006. Your proposal presented two options for base load pricing; IFGMR, TETCO ETX index plus \$0.55 or Gas Daily, Daily Midpoint, TETCO ELA flat. Based on our findings and comparison of the costs of both indexes, we believe it would be more cost effective to choose FOM pricing over Gas Daily.

We appreciate your proposal and look forward to working with you again. Please let us know should you have any questions.

Deborah Sparkman Gas Supply Specialist Atmos Energy Services, LLC 377 Riverside Drive, Suite 201 Franklin, TN 37064 (615) 261-2245 (615) 790-9337 (Fax)

Certificate of Pu DELIVERY OFF 1EAAS EASIERN TRANSMISSION & 10-DAY FIRM PEAKING SERVICE

Acct #033241003

"An Act to revise the law in relation to notices," approv

February 13, 1874, as amended, and that the printed notic

date of the first newspaper containing said publication w

Edwardsville Intelligencer, Inc., has been authorized to

IN TESTIMONY WHEREOF said Edwardsville Intelligencer,

published in said newspaper at least once each week for

ATMOS ENERGY

STATE OF ILLINOIS)

Madison County) ss.

September 7, 2005

RE: REQUEST FOR PROPOSAL FOR FIRM SYSTEM SUPPLY CITY GATE

Dear Supplier.

Atmos Energy Services requesting proposals for FIRM City Gate delivery off Texas Eastern Transmission Job #114 poration's Harrisburg, IL area. Receipt/Delivery points will be TETCO ID #70039 for Harrisburg and TETCO ID #71401 for Galatia at which points title will be transferred to Atmos.

required to deliver up to 4,700 dth/day (MDQ) Firm City Gate supply during the term of the of this agreement should be suba daily secular newspaper of general circulation in said (2005 through October 31, 2006. printed and published in the City of Edwardsville, in sai

Peaking Service

September 14 A.D. 2005, and that the date of the last n containing said publication was September 21 A.D. 2005; by resolution of the Board of Director winter months November 2005 dth/day.

> Proposals should be index-based using "Inside F.E.R.C.," Louisiana Zone.

The pricing provision on the requested proposals should contain a two-part rate, demand and commodity (Index based).

Supplier will invoice Atmos the month following receipt of gas supplies. Payment will be made to Supplier the later of the 25th: of the month or 10 days after receipt of invoice.

All bidders are subject to proof of performance experience, creditworthiness and financial strength commensurate with this type and term of arrangement. Non-performance remedies as well as other terms and conditions will be negotiated and included in the agreement between the parties.

For additional information necessary for your response and not contained in this RFP, you are required to submit the request via e-mail to deborah.sparkman@atmosenergy.com. Atmos' sole discretion, any reasonable request will be responded to and provided to all parties receiving this RFP. The party

requesting the additional information will not be identified.

Proposals must be received via U.S. Mail, courier service or hand delivered on or before September 26, 2005 at 4:00 p.m. CST. No other method will be accepted. No proposal will, be opened prior to the stated deadline. 🧸 The proposals received after the stated deadline will be returned unopened? The Proposer shall be prepared to leave the proposal open for a seven (7) day evaluation period after the submittal deadline in order to analyze and reach a final decision. Any proposal clarification requested by Atmos and the response by the Proposer shall be in writing. During the RFP process, Atmos will not entertain any individual meetings with Proposers relating to this RFP until such time that the RFP has been awarded. Atmos reserves the right to reject any or all proposals and to re-solicit for proposals in the event that all proposals are rejected. Any proposal may be modified prior to the submittal deadline by written request of the Proposer.

System Supply City Gate

The successful bidder is EDWARDSVILLE PUBLISHING Co., Inc., a corporation, does agreement. The proposed term certify that it is the publisher of the Edwardsville Inte mitted for one year, November 1,

and State, and that said newspaper is a newspaper as defi ful bidder the first of month (FOM) daily quantities prior to the beginning of each month during the term of the agreement. Quantities requested after the annexed and hereby made a part of this certificate has be first of month (the difference between the FOM quantities up to the MDQ will be swing quantities.) Replacement costs and 2 times in each and every copy and impression thereof; t payment of any penalties incurred as a result of non-performance on the part of the Supplier will be paid by the Supplier.

> In addition to the above. Atmos is requesting a 10-day firm city gate peaking service for the same area. This will be for the through March 2006 for 2,900

First of the Month for FOM quantities based on Texas Eastern Transmission East Texas Zone has caused this certificate to be executed in its name by Swing quantities should be based on Gas Daily Daily Index for swing quantities, Texas East-Transmission, East

Publication Fee, \$ 246.08

itmanthis 20 day of

this certificate.

A.D. 2005.

Proposals should be returned in the enclosed envelope marked "Proposal for Natural Gas Service (TETCO - Illinois)" and mailed to:

Deborah Sparkman Gas Supply Specialist Atmos Energy Service, LLC 377 Riverside Drive, Suite 201 Franklin, TN 37064 (9/14, 21)

Tetco

39197

CERTIFICATE OF PUBLICATION

%3 %0

STATE OF ILLINOIS

COUNTY OF SALINE

Atmos Energy Formant, Atm Nancy Formant, 1377 Riverside Dr. Skute 20, Franklin TN 37064

LIBERTY GROUP PUBLISHING, a Corporation, organized and existing pursuant to the laws of the State of Illinois, does hereby certify that it is the PUBLISHER of THE DAILY REGISTER; that said DAILY REGISTER is a secular and public newspaper of general circulation in said county, printed and published daily (except Sunday and holidays) in the English language, in the City of Harrisburg in said County of Saline and State of Illinois, and is a newspaper as defined in Chapter 100, Section 5, Illinois Revised Statutes.

It further certifies that the said DAILY REGISTER has been regularly printed and published in said City of Harrisburg, County of Saline and State of Illinois for at least six months prior to the date of the first publication of the notice hereinafter mentioned.

It further certifies that a notice, of which the annexe	ed notice is a true printed copy, l	has been regularly
published in said newspaper times, one	ce in each week for	successive
weeks, the first publication thereof having been made in Suplember 13, 2005;		
the issue of said newspaper published on	tember 20, 20	0.00
In Witness Whereof, the said DAILY REGISTER, publisigned on this day of day of Dependence of the said DAILY REGISTER, published on this day of day of day of day of Dependence of the said DAILY REGISTER, published on this day of	pt, 2005.	ame to be hereunto
CERTIFICATE NO. 39197	NON-PROJECT ACCOUNT Amount Co. Cost Ctr Account 146.70 301 9130 921	nt Sub Account Service Area
	Signature and A. Mall	Date 104(25

Rizmit

THE DAILY REGISTER P.O. BOX 248 35 SOUTH VINE STREET HARRISBURG, IL 62946

